

## Sopra Steria and OVHcloud Named Joint Winners of VMware 2023 EMEA Partner Collaboration Award

*Award Recognizes Partners for Collaboration Efforts Across the VMware Partner Ecosystem*

**Paris, May 17, 2023** - Sopra Steria and OVHcloud announced they have been awarded the 2023 VMware Partner Collaboration Award for EMEA as part of VMware's annual Partner Achievement Awards. This award celebrates VMware partners for working collaboratively with other partners to deliver high-value, tailored solutions to customers. Sopra Steria and OVHcloud were recognized by VMware for their collaborative spirit and commitment to helping its customers benefit from the highest level of innovation.

*"Customer success in multi-cloud depends on a connected ecosystem. Neither VMware nor any single partner can solve all a customer's needs alone," said **Petra Heinrich Liedtke, Vice President, Partner & Commercial Sales EMEA, VMware.** "Encouraging partners to work together is one of our key business priorities to create customers for life. Sopra Steria and OVHcloud are demonstrating a commitment to innovating for the multi-cloud era by identifying areas of collaboration in service of customer needs and bringing together partners with complementary skills to deliver exceptional value."*

Sopra Steria and OVHcloud have indeed developed a set of solutions and services helping public and private organizations such as Operators of Essential Services in their Digital Transformation journey securely. It includes turn-key Digital Trusted Platform to support Data, AI and IoT use cases, an Integrated SAP S/4HANA Platform to smoothly adopt new business processes, or a Data Health Platform responding to HDS compliance.

*"Sopra Steria, OVHcloud and VMware association brings a unique set of solutions to boost innovative and industry-specific digital projects securely across Europe. We are honoured to be recognised by VMware and look forward to supporting our joint customers to reshape their business" added **Thierry Luc, CTO Infrastructure Management chez Sopra Steria.***

*"The international coverage of our joint digital services confirms the benefits of combining our expertise in integrated solutions designed to host sensitive data, complying with principles of openness, reversibility and transparency. We believe this recognition validates the added value of our solutions in Europe" concluded **Gilles Closset, Strategic Technology Alliances Director at OVHcloud.***

### About the VMware Partner Achievement Awards

The VMware Partner Achievement Awards program is conducted in partnership with technology research firm IDC, which reviewed and evaluated award submissions against the criteria for each category. Partners were recognized for their achievements in delivering VMware technologies and solutions that helped customers move to modern, cloud centric architectures and transform their businesses. They were selected for their ability to help customers leverage VMware solutions in combination with next-gen technologies to lead the industry.

### About OVHcloud

OVHcloud is a global player and the leading European cloud provider operating over 450,000 servers within 34 data centers across 4 continents to reach 1,6 million customers in over 140 countries. Spearheading a trusted cloud and pioneering a sustainable cloud with

the best price-performance ratio, the Group has been leveraging for over 20 years an integrated model that guarantees total control of its value chain: from the design of its servers to the construction and management of its data centers, including the orchestration of its fiber-optic network. This unique approach enables OVHcloud to independently cover all the uses of its customers so they can seize the benefits of an environmentally conscious model with a frugal use of resources and a carbon footprint reaching the best ratios in the industry. OVHcloud now offers customers the latest-generation solutions combining performance, predictable pricing, and complete data sovereignty to support their unfettered growth.

#### About Sopra Steria

Sopra Steria, a European tech leader recognised for its consulting, digital services and software development, helps its clients drive their digital transformation to obtain tangible and sustainable benefits. It provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a fully collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to putting digital to work for its clients in order to build a positive future for all. With 50,000 employees in nearly 30 countries, the Group generated revenue of €5.1 billion in 2022.

#### **The world is how we shape it.**

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) – ISIN: FR0000050809

For more information, please visit our website [www.soprasteria.com](http://www.soprasteria.com)

#### Press contacts

Sopra Steria: Alexandra Paléologue, +33 (0)6 79 75 48 83 – [alexandra.paleologue@soprasteria.com](mailto:alexandra.paleologue@soprasteria.com)

Sopra Steria: Elsa Estager, +33 (0)7 86 73 21 17 - [elsa.estager@soprasteria.com](mailto:elsa.estager@soprasteria.com)